



WILLIAM GLASSER INTERNATIONAL, INC.
POLICY ON WEBSITE SALES

I. Purpose of Policy is to (a) develop a new stream of income, and (b) provide recognition and income to members who have created Choice Theory-compatible products and programs.

II. Provisions

1. WGI Board shall have a Product Review Board, normally comprised of three [3] people, to review products for sale for usefulness, relevance, and compatibility with Choice Theory Psychology.
2. WGI invites interested members to make contributions to the Web Store via announcements in Newsletters and on the website.
3. Members interested in selling their creations on the WGI website would submit a copy to the WGI Review Board for consideration.
4. Upon approval and consultation, WGI and the creator/vendor would agree to the following percentage division for the following amounts:
 - 4.1 [Creator] 90% Book Sales, and sales of any physical products that
[WGI]10% require order fulfillment and shipping by the creator.
 - 4.2 [Creator] 75% For products such as webinars, teleconferences or
[WGI] 25% eCourses with email support requiring direct
Interaction with the seller.
 - 4.3 [Creator] 50% For products that are strictly a digital download requiring
[WGI] 50% nothing of the original creator..

In special cases, arrangement may be made to provide William Glasser International, Inc. with a higher percentage.

5. WGI and the seller agree to terms outlined in this agreement.
6. Shopping Cart handles the orders whereby e-mail notification is sent to the Executive Director and the seller when a purchase is made. If it is a purchase that requires shipping, the seller fills the order. WGI collects a shipping and handling fee which is then given to the seller with the quarterly affiliate payment. If the product is electronic, it is handled through the shopping cart delivery system.

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7. Every quarter, Shopping Cart generates a report of what is owed each seller.
8. The Chief Financial Officer [CFO] issues checks to the sellers quarterly.

III. Review

This policy will be reviewed at least annually two months prior to the Annual General Meeting.

IV. Evaluation

The amount of income generated from Web store sales will be the indicator to measure success.